

Appendix 1 Charging Criteria

Criteria	Rate
Active Hire	Premium rate
Active Club 1	Standard price
Active Club 2	Up to 3% discount
Active Club 3	Up to 12% discount

Active Hire

This charge will usually be around /above the true cost of operating the specific facility (a calculation using an Audit Commission approved formula including percentages for staffing, maintenance etc multiplied out in relation to the size of the specific facility e.g. football pitch etc).

Prevailing market conditions must also be factored in. VAT is charged.

Relates primarily to events/functions and wholly commercial hire of sports space.

Active Club1

Standard current charge plus 3%

Church groups

Informal sports hire /one off hire

Community Group hire

Out of borough clubs

All one off hires which are not commercial in nature

Active Partnership 2

3% discount off the Active Club 1 price for clubs affiliated to the governing body and formally constituted

Club must be in borough.

Must block book 10 or more sessions.

Active Partnership 3

12% discount off the Active Club 1 if club has achieved 'Clubmark' or equivalent.

Club must be in borough

Must block book 10 or more sessions

Clubmark

Every Governing Body of sport recognised by Sport England promotes best practise via a 'Clubmark' scheme. The scheme may not necessarily be called as such, for example the Amateur Swimming Association's Clubmark scheme is called Agenda 21. Nonetheless all Clubmark schemes promote the following:

- Child protection and duty of care
- Equal opportunities and sports equity
- Approved coaching qualifications and coaching programmes
- Good club management, school links, public liability, constitution

Pricing Example

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Main Hall Tottenham Green LC – 3 courts (5 aside, badminton)
Actual Running Cost Per Hour = £46

	08/09	09/10
Active Hire	£24.85	£46.00
Active Club 1	£24.85	£25.60
Active Club 2	£24.85	£24.85
Active Club 3	£24.85	£22.55

Pricing Example

White Hart Lane Astro Turf Full
Actual Running Cost Per Hour = £125

	08/09	09/10
Active Hire	£125	£125
Active Club 1	£106.40	£109.60
Active Club 2	£106.40	£106.40
Active Club 3	£106.40	£96.45

Pricing Example

Grade A Football Pitch
Actual Running Cost Per Match = £80

	08/09	09/10
Active Hire	£61.20	£80
Active Club 1	£52.70	£54.30
Active Club 2	£52.70	£52.70
Active Club 3	£52.70	£47.80

***True Cost Formula**

- Direct costs of opening and shutting the centre
- Take out direct costs attributable to a product/service (e.g. deduct swimming teacher costs)
- Take out capital recharges
- Take all the square metres that can raise income (corridors etc not included).
- Divide the total costs by annual hours the centre is open to arrive at the hourly cost of keeping the building open (cost per hour per square metre)
- Multiply the specific square metres of an area (6 courts main hall) by the per hour cost
- A square metre cost per hour is then arrived at for each area within the facility
- Pitches in parks – take the per annum direct costs of keeping the pitch playable (grass cutting, booking staff costs, line marking etc)
- Divide this figure by approximate number of games per annum
- A per game cost is then arrived at

Clearly this formula does not always work to give you a commercial price when this occurs the current prices and the market need to be factored in.